



## Brisbane City & Nundah Village







# Our Vision

At Mortgage Choice in Brisbane City, we're about helping people make better choices with their finances because we believe that making better choices leads to a better life. Our goal is to help everyday Australians achieve their financial dreams, whether you are looking to purchase your first home or secure your finances for retirement, we're here to help.

Our team of expert finance brokers and support staff will guide you every step of the way, from your initial meeting until you've reached your desired outcome, the team will be available to answer all your questions, assist you with paperwork and help you navigate and overcome any hiccups along the way.





# Why choose us?

## **Right Loan For You.**

At Mortgage Choice, the only thing that matters to us is the home loan that's right for you. So, as your Mortgage Choice broker, we're paid the same rate no matter which home loan you choose from our wide choice of lenders.

## **Wide Choice.**

We can compare hundreds of highly competitive home loan options from a wide choice of lenders, including the big banks.

## **Less Stress.**

We make it easier for you by preparing the paperwork, lodging the application and following up with the lender for you as your loan progresses to settlement.

## **No Charge.**

There is no charge to you for our home loan service because the lender pays us after your loan settles.

## **Community Oriented.**

We love being able to give back to our local communities. From sponsoring annual events like The Nundah Cup or charitable organisations such as The French Bulldog Club of Queensland, the team truly enjoy the opportunity to connect with and support locals through charitable pursuits.



# Expert advice makes the choice easy

Our team has access to hundreds of home loan options from over 20 leading banks and lenders and offer you a no charge to your home loan service. We'll do all of the legwork for you from submission to settlement including handling all the paperwork, liaising with your chosen lender and assisting with any hiccups along the way.

Our top priority is a positive client experience and every member of our team will go the extra mile to help you achieve your financial goals. We take the time and hassle out of shopping around for a home loan and guide you through the process to help you make better choices with your finances.



# Our Services

## First Home Buyers

The property market is always changing. Housing affordability, Government grants and incentives, interest rates, bank lending criteria, we will take the time to explain the process to you and do all the legwork. You may be pleasantly surprised at the cost of buying your first home when compared to what you may be paying in rent.

## Investors

Whether you are buying your first investment property or are well on your way to building an ever expanding property portfolio, we can provide you with the advice and help you need to maximise your investments.

## Refinancers /Upgraders

Whether you need to move, looking to reduce your repayments or many of the other needs to review your lending requirements, we will sit down with you to assess your home loan needs. We have helped thousands of people refinance their home loan. Competition in the market is strong, and with our industry knowledge we'd be surprised if we couldn't find you a better home loan deal.



# Our Services

## Commercial Loans

We understand what your business means to you. It's more than a source of income. It's an asset and a valuable investment. We recognise that finding the right commercial loan is critical to help your business grow, expand and reach its full potential. We start by taking the time to understand your business and its needs. Then we'll work with our extensive panel of lenders to find the finance solution best suited to your situation.

## Car/ Personal Loans

You focus on the car, while we work hard to give you a great deal on finance. We can search our wide panel of lenders to find you the right car loan. Our mortgage brokers understand there's nothing like the feeling of driving away in a car of your own - whether it's your first car, an upgrade to the family car or a new work vehicle.

## Financial Planning

Your financial wellbeing should sit at the forefront of your goals in life. Without a stable financial position to work from, the unexpected curve balls that life throws at you can become bigger and scarier than they need to be. We pride ourselves on providing unparalleled levels of advice to our clients, not only for your home loan needs, but for all facets of your financial existence.



# Your Journey

Prior to your appointment, we will send you a request for the documents we require. Please provide these documents at least 48 hours before you meet with your broker to enable us to conduct the necessary research for you.



## Provide Your Documentation

Before meeting



## Appointment

We'll sit down with you and take the time to understand your financial and lifestyle goals. Your broker will present their research to you and recommend the best loan product to suit your needs.

1 Hour

Once we've helped you choose the loan that's right for you, we'll help you prepare the application and guide you through the process.



## Submission

Day 1 to 2



## Approval

We'll keep in regular contact with your chosen lender while we track the progress of your application and provide you with ongoing updates until your loan is Formally Approved.

Day 2 to 14

Once your loan documents arrive, we'll organize a time to meet and help you complete the documents.

## Signing Your Loan Documents

Day 7 to 21



## Financial Planning

We'll cover the cost of a discussion with our financial adviser to help you manage your money through this major change.

1 Hour



We'll work closely with all parties to ensure settlements takes place in a smooth and timely manner. We'll be in regular contact post-settlement to ensure you are satisfied with all aspects of your experience and provide ongoing assistance

## Settlement

Day 30 to 60\*



\* All times listed above are a guideline and dependent on your personal situation







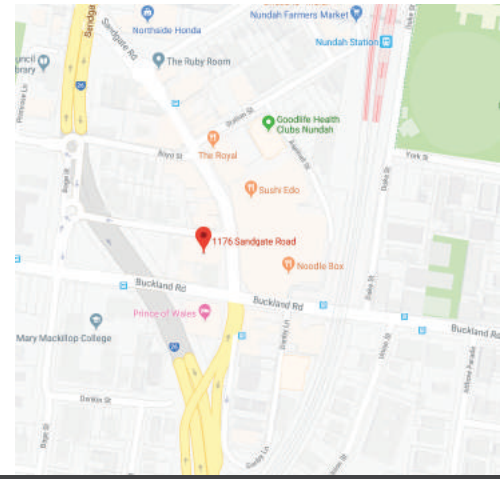
# Multiple Office Locations

## Mobile Brokers

With multiple office locations and mobile brokers servicing the Brisbane area, we are able to meet with our clients anytime, anywhere. Our online booking functionality allows our clients to arrange an appointment at a time and place of their choosing whether that be in-office, at home, your workplace or local café.



Mortgage Choice in Brisbane City  
355 Queen Street, Brisbane City 4000



Mortgage Choice in Nundah Village  
6/1176 Sandgate Road, Nundah 4012



# Accolades

2018 saw our office named as the No. 1 Franchise Brokerage in Australia by Mortgage Professional Australia Magazine. This achievement reflects our dedication to our clients and the ongoing delivery of outstanding service. Below is a list of a few of our recent accolades;

- 2018** - No 1. Franchise Brokerage Australia - *MPA Magazine*
- 2017** - No. 2 Franchise Brokerage Australia - *MPA Magazine*
- 2016** - Best Branded Office – *Queensland Better Business Awards*
- 2016** – No. 5 Franchise Brokerage Australia - *MPA Magazine*
- 2016** – Mortgage Choice’s Queensland Business Excellence Award – *Rising Star*
- 2015** – Franchise Brokerage of the Year – *Australian Mortgage Awards*
- 2015** – No. 2 Franchise Broker Australia - *MPA Magazine*
- 2014**– Mortgage Broker of the Year – *Matt Cunliffe, Queensland Better Business Awards*
- 2014** – Best Residential Broker – *Matt Cunliffe, Queensland Better Business Awards*
- 2014** – Best Branded Office – *Queensland Better Business Awards*
- 2010** – Mortgage Brokerage of the Year – *Mortgage and Finance Association of Australia Awards*
- 2003 - 2018** – Mortgage Choice High Flyer Award (Top 19 Brokers in Australia)





## **Mortgage Choice in Brisbane City**

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[MortgageChoice.com.au/BrisbaneCity](http://MortgageChoice.com.au/BrisbaneCity)

## **Mortgage Choice in Nundah Village**

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